



bidhive[®]

Bid Management. Simplified.

**PLAN, MANAGE AND TRACK
YOUR COMPANY'S
BID MANAGEMENT ACTIVITY
ALL IN ONE PLACE**

BIDHIVE: AN OVERVIEW

Bid management is critical to securing significant new and repeat business. It's a complex process that requires investment in time and resources - often at the expense of running 'business as usual'.

As bidding and tendering becomes more complex and compliance requirements more demanding, a growing number of stakeholders are becoming increasingly involved in the pre-bid, bid and post-bid phases.

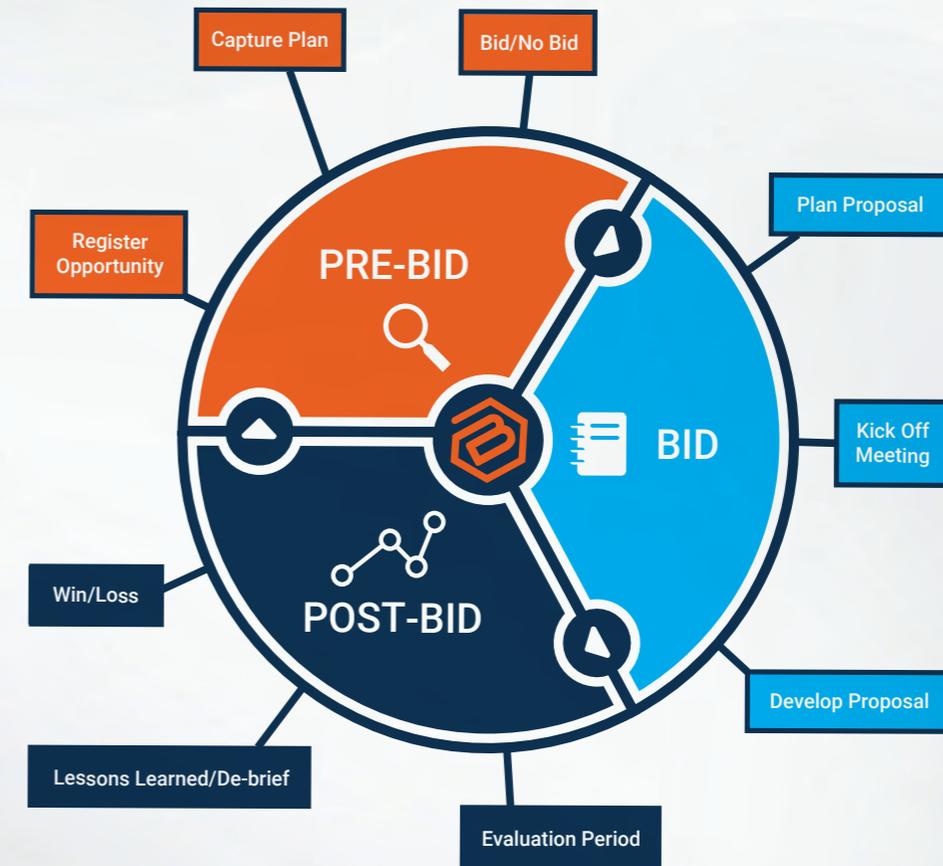
With this complexity brings various challenges around collaboration, and the storing and tracking of data, content and knowledge created within and across the company.

Bidhive helps you win bids through clever use of data management.

Hosted on a secure cloud-based environment, Bidhive provides all the tools you need for real-time planning, tracking and management of the end-to-end process, giving you complete visibility and greater return on your bidding investment.

Achieve a dramatic process improvement

Reduce reliance on spreadsheets and manual processes.
Save up to 40% in time and duplicated effort alone.





“The ICS group of companies is a complex organisation with 23 clinical health brands. Bidhive has alleviated manual reporting by giving us complete visibility of our bid pipeline across all of our global operations”.

*Shaun Ford, CF APMP
Senior Bid & Contracts Manager
Independent Clinical Services*

Bid Management. Simplified.
bidhive.com





“QUT’s Graduate School of Business (GSB) has deployed Bidhive to assist its efforts in gaining efficiencies and best practice in our bid and proposal management, especially in the area of executive education and professional development. The easy-to-use interface and functional tools provide an excellent resource to assist experienced and novice proposal and bid managers to quickly produce, submit and track successful bids.”

*Stuart Charlton
Business Development Coordinator
QUT Graduate School of Business*

Bid Management. Simplified.
bidhive.com





“Instructus has worked with Bidhive since the early development of their platform. Its functionality and ease of use makes bid responses simple to pull together and allows collaboration across different members of the team, saving time and duplication of effort.”

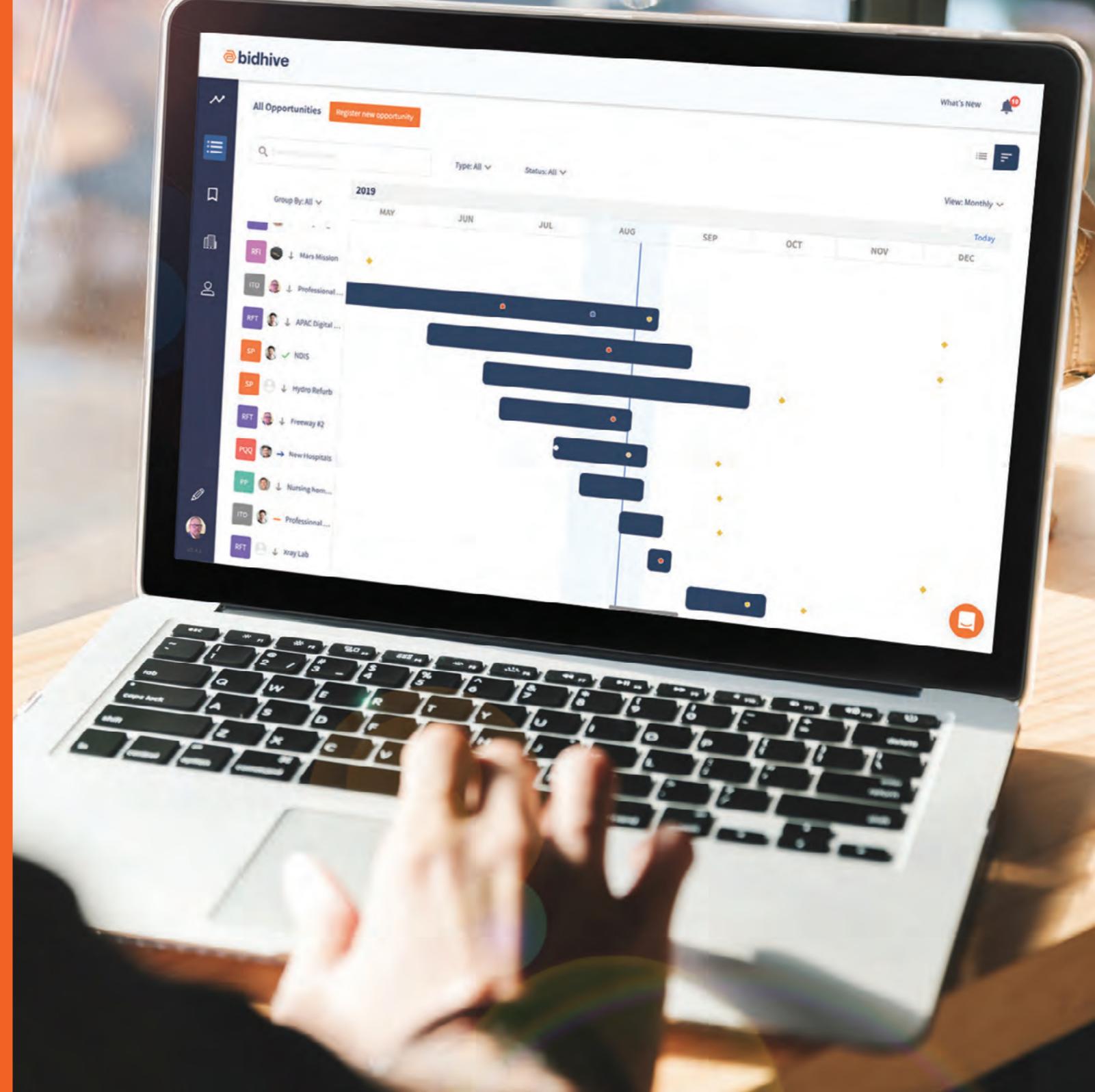
Damian Brown
Chief Operating Officer
Instructus

Bid Management. Simplified.
bidhive.com



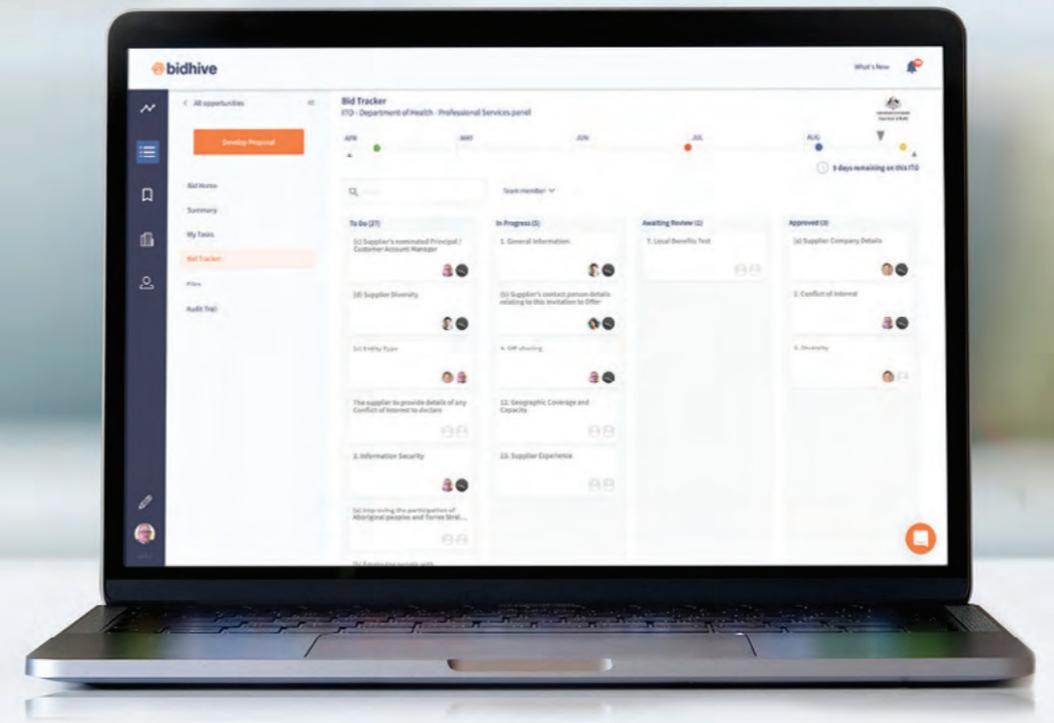
TRACK AND REPORT

See all of your company's past, planned and active bids at a glance.



CONTENT LIBRARY, BID BUILDER & BID TRACKER

Build and leverage a central knowledge base, then invite internal and external contributors to collaborate and fast-track the response process.



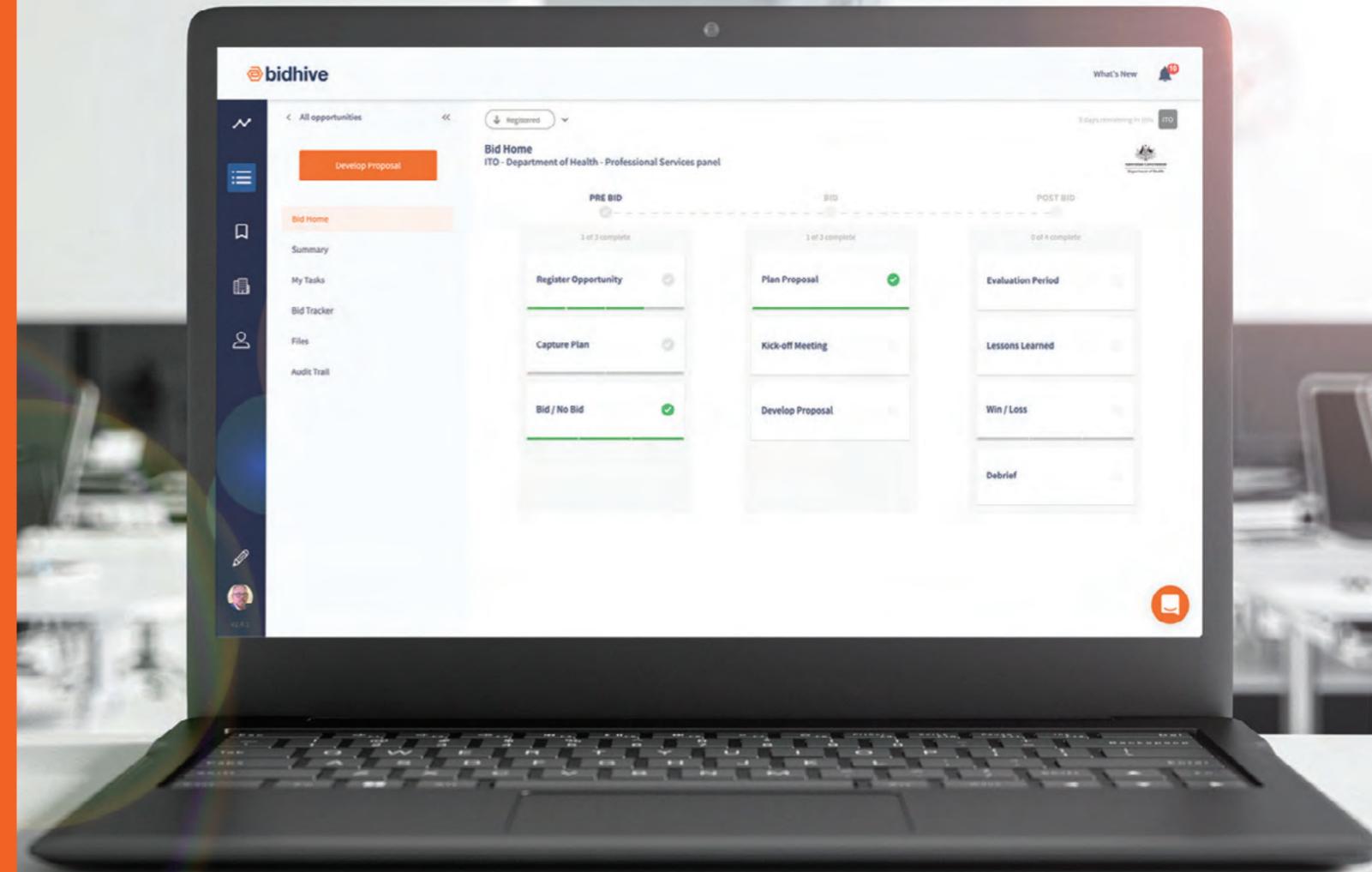
ACTIONABLE INSIGHTS DASHBOARD

Make better resourcing and bid/no bid decisions using historical performance data.



WANT THE END-TO-END PROCESS BUT DON'T NEED IT ALL?

Talk to us about integrating Bidhive into your current systems.



BIDHIVE ACADEMY

Self-paced eLearning courses that build knowledge, capability and improve quality and compliance.





ABOUT BIDHIVE

At Bidhive, our mission is to streamline your bidding process and help you win more bids. With around 12 per cent of GDP spent on public goods and services alone, competitive bidding now represents a substantial part of the global economy. Companies wanting a share of this spend are looking for innovation in digitisation and analytics to achieve productivity breakthroughs.

Through a simple and intuitive interface, Bidhive provides companies with the data they need to make better decisions, freeing up bid teams to work smarter.

Bidhive was founded in 2017 by award-winning bidding geek Nyree McKenzie and design ninja Aaron Godde. Together with their founding team of software and design legends, Bidhive is disrupting the global procurement market one smart bid at a time.

To find out how you can streamline your bid processes and improve your return on bidding investment contact Bidhive today.

Aaron Godde +61 400 201 513 aaron@bidhive.com

Bid Management. Simplified.
bidhive.com



Aaron Godde
CXO

+61 400 201 513
aaron@bidhive.com
www.bidhive.com



bidhive[®]
Bid Management. Simplified.